EXTENDED TO FEBRUARY 15, 2022

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

АГ	or the	e 2020 calendar year, or tax year beginning APK 1, 2020 and en	iding M	AK 31, 2021				
	heck if pplicable	I THE STODENT CONSERVATION ASSOCIATION,		D Employer identifi	cation number			
X	Addres	INC.						
	Name change			91-0880684				
	Initial return Final return/	,	oom/suite 10	E Telephone numbe 603-543-				
	termin ated			G Gross receipts \$	30,427,940.			
	Ameno		•	H(a) Is this a group re	eturn			
	Applic tion	F Name and address of principal officer: DIEFILANIE MEEKS		for subordinates	? Yes X No			
	pendir	$^{ ext{g}}$ $ig $ 1310 N COURTHOUSE ROAD, SUITE 110, ARLIN	NGTON	H(b) Are all subordinates in	ncluded? Yes No			
ΙT	ax-exe	empt status: $X = 501(c)(3) = 501(c)(0)$ (insert no.) $4947(a)(1)$ or	527	If "No," attach a	list. See instructions			
J۷	Vebsit	e: ▶ WWW.THESCA.ORG		H(c) Group exemptio	n number 🕨			
		organization: X Corporation Trust Association Other ►	L Year o	of formation: 1964 N	🖊 State of legal domicile: ${f NY}$			
Pa	rt I	Summary	\mathbf{A}					
ce	1	Briefly describe the organization's mission or most significant activities: ${\hbox{{\tt TO}}}\ {\hbox{{\tt BU}}} {\hbox{{\tt J}}}$	ILD T	HE NEXT GEN	ERATION OF			
Activities & Governance		Check this box if the organization discontinued its operations or disposed						
ver				3	20			
ဗိ		Number of independent voting members of the governing body (Part VI, line 1a)			18			
Š		Total number of individuals employed in calendar year 2020 (Part V, line 2a)			1630			
itie		Total number of volunteers (estimate if necessary)			276			
ctiv		Total unrelated business revenue from Part VIII, column (C), line 12			0.			
ď		Net unrelated business taxable income from Form 990-T, Part I, line 11			0.			
				Prior Year	Current Year			
a)	8	Contributions and grants (Part VIII, line 1h)		10,837,806.	9,665,799.			
nu.		Program service revenue (Part VIII, line 2g)		26,200,077.	18,109,876.			
Revenue		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		201,389.	702,011.			
æ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		117,872.	12,118.			
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		37,357,144.	28,489,804.			
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		8,062,938.	5,380,610.			
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		13,667,871.	11,771,395.			
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		899,705.	1,024,862.			
xbe	b	Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) 3,257,444	4.					
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		14,366,622.	9,454,442.			
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		36,997,136.	27,631,309.			
	19	Revenue less expenses. Subtract line 18 from line 12		360,008.	858,495.			
t Assets or nd Balances				ginning of Current Year	End of Year			
sset 3alai		Total assets (Part X, line 16)		20,770,923.	22,697,542.			
		Total liabilities (Part X, line 26)		7,328,664.	7,768,812.			
		Net assets or fund balances. Subtract line 21 from line 20		13,442,259.	14,928,730.			
	rt II	Signature Block			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
		Ities of perjury, I declare that I have examined this return, including accompanying schedules a			y knowledge and belief, it is			
true,	correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which	n preparer	nas any knowledge.				
٥.		Signature of officer		I Date				
Sigr		STEPHANIE MEEKS, CEO & PRESIDENT		Buto				
Here	е	Type or print name and title						
			10	Date Check	PTIN			
Paid		Preparer's signature JOHN BUCKLEY, CPA JOHN BUCKLEY, CPA		1 /11 /21				
Prep		Firm's name AAFCPAS, INC.	<u> </u>	· oon omploy	04-2571780			
Use		Firm's address 50 WASHINGTON STREET		I IIIII 2 LIIV	<u> </u>			
230	J ,	WESTBOROUGH, MA 01581		Phone no 50	8-366-9100			
May	the IC	RS discuss this return with the preparer shown above? See instructions		Li none no.5 0	X Yes No			
iviay	11 O 11	to allocate this retain with the proparer shown above: oee instructions			103 110			

	1990 (2020) 111C 9 1990 Page 2
Pa	Tt III Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III
1	Check if Schedule O contains a response or note to any line in this Part III
•	TO BUILD THE NEXT GENERATION OF CONSERVATION LEADERS. WE CONSERVE
	LANDS AND TRANSFORM LIVES BY ENGAGING YOUNG PEOPLE OF ALL BACKGROUNDS
	IN HANDS-ON SERVICE WHILE ADVANCING THE PRINCIPLES OF JUSTICE, EQUITY,
	DIVERSITY, AND INCLUSION.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
_	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported. (Code:) (Expenses \$ 6,456,782 · including grants of \$ 2,943,471 ·) (Revenue \$ 9,283,810 ·
4a	(Code:) (Expenses \$ 6,456,782 including grants of \$ 2,943,471) (Revenue \$ 9,283,810 · CONSERVATION INTERNS: CAREER-SHAPING SERVICE OPPORTUNITIES FOR
	INDIVIDUALS 18 YEARS OF AGE AND OLDER, PRIMARILY HOSTED BY GOVERNMENT
	RESOURCE MANAGEMENT AGENCIES. INTERNSHIPS SPAN 3-12 MONTHS IN LENGTH
	AND COVER A WIDE RANGE OF PRACTICES INCLUDING WILDLIFE MANAGEMENT,
	HABITAT RESTORATION, AND VISITOR/INTERPRETIVE SERVICES.
4b	(Code:) (Expenses \$ 8,499,115. including grants of \$ 1,176,478.) (Revenue \$ 5,313,530.
	CONSERVATION CORPS: TEAMS OF YOUNG ADULTS (PRIMARILY 18-25 YEARS OF
	AGE) LED BY SCA STAFF SPEND 3-10 MONTHS ADDRESSING NEEDS ON FEDERAL AND
	STATE PUBLIC LANDS INCLUDING HABITAT RESTORATION, TRAIL MAINTENANCE,
	INVASIVE SPECIES ERADICATION, WILDFIRE MITIGATION, AND MORE. PARTICIPANT S GAIN IMPORTANT PROFESSIONAL SKILLS AND EXPERIENCE.
	PARTICIPANT 5 GAIN IMPORTANT PROFESSIONAL SKILLS AND EXPERIENCE.
4c	(Code:) (Expenses \$ 3,506,448 · including grants of \$ 1,222,118 ·) (Revenue \$ 3,242,143 ·
	COMMUNITY CREWS: CITY-BASED JOBS PROGRAMS FOR YOUTH AGED 15-25. SCA-LED
	SUMMER AND SCHOOL-YEAR CREWS ENGAGE PARTICIPANTS IN IMPROVING URBAN
	PARKS AND GREEN SPACES THROUGH TRAIL WORK, HABITAT RESTORATION, AND
	GENERAL MAINTENANCE. THE PROGRAM ALSO INCLUDES COMMUNITY SERVICE
	PROJECTS AS WELL AS CAREER TRAINING AND DEVELOPMENT.
	Other program services (Describe on Schedule O.)
τu	(Expenses \$ 209,506 • including grants of \$ 38,543 •) (Revenue \$ 282,511 •)
	Total program service expenses 18,671,851.

Form 990 (2020) INC . Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
_	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	4		
5	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Ves." complete Schedule F. Parts Land IV.	1/lb		x
15	or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	14b		
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			v
46	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X

Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		l	
	Schedule J	23	X	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	١		.
	Schedule K. If "No," go to line 25a	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	24c		
d	any tax-exempt bonds? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	270		
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If	00-		x
h	"Yes," complete Schedule L, Part IV A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28a 28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b?	200		
·	"Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			٦,
	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	٥		
200	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30		
J,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	<u> </u>		
	Note: All Form 990 filers are required to complete Schedule O	38	Х	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			•
	Check if Schedule O contains a response or note to any line in this Part V	<u></u>		
			Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	_		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		,	
	(gambling) winnings to prize winners?	1c	X	L

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

					Yes	No		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,							
	filed for the calendar year ending with or within the year covered by this return	2a	1630					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns	ns?		2b	Х			
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)							
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?			За		X		
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	0		3b				
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a							
	financial account in a foreign country (such as a bank account, securities account, or other financial	accour	nt)?	4a		X		
b	If "Yes," enter the name of the foreign country							
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A							
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X		
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction			5b		Х		
С	c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?							
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the							
	any contributions that were not tax deductible as charitable contributions?			6a		X		
b	If "Yes," did the organization include with every solicitation an express statement that such contribut	ions or	gifts					
	were not tax deductible?			6b				
7	Organizations that may receive deductible contributions under section 170(c).							
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser			7a		X		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?		ľ	7b				
С								
	to file Form 8282?			7с		Х		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	_	7e		Х		
е								
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr			7f		Х		
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7g 7h				
_	 h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the 							
ŏ				8				
0	sponsoring organization have excess business holdings at any time during the year?							
9	Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966?			9a				
a h	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b				
10	Section 501(c)(7) organizations. Enter:			อม				
	Initiation fees and capital contributions included on Part VIII, line 12	10a						
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b						
	Section 501(c)(12) organizations. Enter:	100						
		11a						
	Gross income from other sources (Do not net amounts due or paid to other sources against	- 14						
-	amounts due or received from them.)	11b						
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form			12a				
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b						
	Section 501(c)(29) qualified nonprofit health insurance issuers.							
	Is the organization licensed to issue qualified health plans in more than one state?			13a				
	Note: See the instructions for additional information the organization must report on Schedule O.							
b	Enter the amount of reserves the organization is required to maintain by the states in which the							
	organization is licensed to issue qualified health plans	13b						
С	Enter the amount of reserves on hand	13c						
				14a		Х		
	b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O							
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune	ration	or					
	excess parachute payment(s) during the year?			15		X		
	If "Yes," see instructions and file Form 4720, Schedule N.							
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	t incor	ne?	16		X		
	If "Yes," complete Form 4720, Schedule O.							

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year la			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 18			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AZ, AR, CA, CO, CT, DE, DC	,FL	, GA	, GU
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3			
	for public inspection. Indicate how you made these available. Check all that apply.	,		
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, ar	d finai	ncial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	NOORDIN MOLOO - 603-543-1700			
	1310 N COURTHOUSE ROAD, SUITE 110, ARLINGTON, VA 22201			

91-0880684 INC.

Page 7

Form 990 (2020) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization no	or any related	orga	aniza	ation	cor	npei	nsa	ted any current officer, o	director, or trustee.	
(A)	(B)			(0				(D)	(E)	(F)
Name and title	Average	(do		Pos heck		than	one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation	amount of
	week	⊢	Lei ai	lu a u	II ecit	Ji/ii us	lee)	from	from related	other
	(list any hours for	irecto						the organization	organizations (W-2/1099-MISC)	compensation from the
	related	e or d	tee			sated		(W-2/1099-MISC)	(88-2/1099-181130)	organization
	organizations	Individual trustee or director	Institutional trustee		yee	mper	4	(11 23 1000 111100)		and related
	below	idual	ution	<u></u>	Key employee	est co oyee	er			organizations
	line)	Indiv	Instit	Officer	Key e	Highest compensated employee	Former			
(1) STEPHANIE MEEKS	40.00									
PRESIDENT & CEO			4	X			\mathbf{Z}	231,390.	0.	1,350.
(2) KAREN DAVIS	40.00									
SVP ADVANCEMENT					X			215,483.	0.	6,290.
(3) BARBARA MCINTOSH	40.00							104 005		44 505
CHIEF COUNSEL	10.00				X		N	184,207.	0.	14,585.
(4) KATHLEEN BONAVIST	40.00	-		,,				1.60 410	0	2 270
INTERIM CEO (THRU 5/14/20)	40 00			Х				169,418.	0.	2,278.
(5) JAY WATSON	40.00					x		125 652	0.	4 760
REGINAL VP FOR PARTNERSHIP WEST	40.00					^		135,652.	0.	4,760.
(6) LAUREN HARNISHFEGER VP INDIVIDUAL FOUNDATION	40.00					X		135,669.	0.	3,706.
(7) BRIDGET NELSON	40.00					^		133,009.	0.	3,700.
VICE PRESIDENT OF PEOPLE & CULTURE	10.00	1				x		124,926.	0.	6,290.
(8) WILKE NELSON	40.00					 			•	
GIFT OFFICER / DIRECTOR OF GIFT PLAN		1				х		119,625.	0.	2,604.
(9) KATHRYN BAUGH	40.00									
DIRECTOR OF TEAM PROGRAMS						Х		114,212.	0.	6,539.
(10) ROBERT MURPHY	40.00									
FORMER INTERIM CFO				Х				73,268.	0.	675.
(11) MAMIE PARKER	1.00								_	
CHAIRPERSON		Х		Х				0.	0.	0.
(12) DOUG SANDERS	1.00	١		l						_
TREASURER	1 00	Х		Х				0.	0.	0.
(13) DEANNA ARCHULETA	1.00									_
DIRECTOR	1 00	Х						0.	0.	0.
(14) ETHEL BRANCH	1.00	٠,,							0	_
DIRECTOR	1 00	Х						0.	0.	0.
(15) GAIL CARMODY	1.00	X						0.	0.	0.
DIRECTOR	1.00	^	\vdash	\vdash			_	0.	0.	<u> </u>
(16) STEVE HOWELL DIRECTOR	1.00	X						0.	0.	0.
(17) RACHEL JACOBSON	1.00	^					\vdash	0.	0.	<u> </u>
DIRECTOR	1.00	x						0.	0.	0.
DIVECTOR		Δ.						0.	0.	OOO (0000)

	1990 (2020) INC •									91-0000	004	Pa	age o
Par	t VII Section A. Officers, Directors, Tru	stees, Key Em	ploy	ees	, an	d Hi	ighe	st C	Compensated Employe	es (continued)			
	(A)	(B)	(C)						(D)	(E)		(F)	
	Name and title	Average	(do		Pos heck		than	one	Reportable	Reportable	Es	stimate	∌d
		hours per	box	, unle	ss pe	rson	is bot or/trus	h an	compensation	compensation	ar	nount	of
		week (list any	_	l a		1	1	1	from	from related		other	.4:
		hours for	direct						the organization	organizations (W-2/1099-MISC)	l	pensa om the	
		related	9e or (stee			nsate		(W-2/1099-MISC)	(** 2/ 1033 1/1100)	I	anizat	
		organizations	Individual trustee or director	nstitutional trustee		yee	Highest compensated employee		,		ı ~	d relat	
		below	/id ual	tution	ie.	key employee	lest co	ner			orga	anizati	ons
		line)	Indi	Insti	Officer	Keye	High	Former					
(18)	KAREN KRESS	1.00								_			_
	CTOR		Х						0.	0.			0.
(19)	DAVID LEATHERS	1.00											_
	CTOR		Х						0.	0.			0.
	NATALIE MEBANE	1.00											•
	CTOR		Х						0.	0.			0.
(21)		1.00								•			^
	CTOR	1 00	Х						0.	0.			0.
(22)		1.00								•			^
	CTOR	1 00	Х						0.	0.			0.
(23)		1.00								•			^
	CTOR	1 00	Х						0.	0.			0.
(24)		1.00	,,						0	_			^
	CCTOR	1 00	Х						0.	0.			0.
(25)		1.00	,,							_			^
	CTOR	1 00	Х						0.	0.			0.
(26)		1.00	х						0.	_			^
	CTOR		Λ				Ķ			0.	1	9,0	<u>0.</u>
	Subtotal								1,503,850.	0.	4	9,0	0.
	Total from continuation sheets to Part V								1,503,850.	0.	1	9,0	• •
	Total (add lines 1b and 1c)							<u> </u>	<u> </u>		4	9,0	//•
2	Total number of individuals (including but	not limited to tr	ose	liste	ed a	bove	e) wh	no re	eceived more than \$100	0,000 of reportable			15
	compensation from the organization											Yes	No
•	Did the survey in this will be a survey of the survey of t											162	NO
3	Did the organization list any former officer			•	•	•	•	•		•			Х
	line 1a? If "Yes," complete Schedule J for										3		Λ
4	For any individual listed on line 1a, is the s								•	trie organization	4	y	

and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes," complete Schedule J for such person ...

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
MAL WARWICK DONOR DIGITAL, 1625 K ST NW	FUNDRAISING	
SUITE 300, WASHINGTON, DC 20006	CONSULTING	1,003,552.
JDL TECHNOLOGIES, 2900 W CYPRESS CREEK RD,		
SUITE 8, FORT LAUDERDALE, FL 33309	IT CONSULTING	388,243.
RVT CONSULTING LLC		
2138 CROTON LAKE ROAD, KATONAH, NY 10536	CONSULTING	218,171.
ROBERT HALF MANAGEMENT RESOURCES		
	STAFFING AGENCY	202,963.
ARBORWEAR, 8269 EAST WASHINGTON STREET,		
CHAGRIN FALLS, OH 44023	UNIFORM	157,882.
2 Total number of independent contractors (including but not limited to those liste	ed above) who received more than	
\$100,000 of compensation from the organization		

91-0880684

Form 990 INC.									91-088	0684
Part VII Section A. Officers, Directors, Tru	ıstees, Key Er	npl	oyee	s, a	nd l	ligh	est	Compensated Employ	ees (continued)	
(A) Name and title	(B) Average hours	(C) Position (check all that apply)					ıly)	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(27) DON WINSETT DIRECTOR	1.00	X						0.	0.	0
(28) CAROL WREN DIRECTOR	1.00	х						0.	0.	0
29) VINCE TAYLOR	1.00	x						0.	0.	0
30) KATHLEEN BONAVIST	1.00									
DIRECTOR (05/15/20-PRESENT)		Х						0.	0.	0
					L					
						K				
								•		
		_								
otal to Part VII, Section A, line 1c										

INC. Form 990 (2020) INC .
Part VIII Statement of Revenue 91-0880684

Page **9**

		Check if Schedule O	contains a response	or note to any lin	ne in this Part VIII			
		Officer if Octredule O	contains a response	e of flote to arry iii	(A)	(B)	(C)	(D)
					Total revenue	Related or exempt		Revenuè éxcluded
						function revenue	business revenue	
10 (0)			1 1					sections 512 - 514
nts	1 a	Federated campaigns	1a					
g a	b	Membership dues	1b					
An.	С	Fundraising events	1c					
直	d	Related organizations	1d					
ii,		Government grants (contr		2,747,100.				
rion		All other contributions, gifts,						
Contributions, Gifts, Grants and Other Similar Amounts		similar amounts not included		6,918,699.				
ᅙᄛ	ď	Noncash contributions included in	· · · · · · · · · · · · · · · · · · ·	, ,				
ğü	_	Total. Add lines 1a-1f			9,665,799.			
"		Total Add lines ta 11		Business Code	2,000,000			
	0 -	CONTRACT REVENUE		900099	18,109,876.	18 109 876		
je	2 a			300033	10,109,070.	18,109,876.		
ue n	b							
Program Service Revenue	С	-				4		
Re	d							
<u>o</u> _	е							
۵ ا	f	All other program service	revenue					
	g	Total. Add lines 2a-2f)	18,109,876.			
	3	Investment income (include	ding dividends, inte	rest, and				
		other similar amounts)			224,565.			224,565.
	4	Income from investment of	of tax-exempt bond	proceeds				
	5	Royalties						
		·	(i) Real	(ii) Personal				
	6 a	Gross rents	6a					
		Less: rental expenses	6b					
	c	5	6c					
		Net rental income or (loss)						
		Gross amount from sales of	(i) Securities	(ii) Other				
	<i>i</i> a			***				
		assets other than inventory	7a 2,049,388	. 366,194.				
a	b	Less: cost or other basis	1 020 126					
ž		and sales expenses						
e e	С	Gain or (loss)	7c 111,252					
her Revenue		Net gain or (loss)		.	477,446.			477,446.
the	8 a	Gross income from fundraisi	ng events (not					
ō		including \$	of					
		contributions reported on	line 1c). See					
		Part IV, line 18	88	a				
	b	Less: direct expenses	81					
	С	Net income or (loss) from	fundraising events					
		Gross income from gamin						
		Part IV, line 19	-	a				
	b	Less: direct expenses						
		Net income or (loss) from		•				
		Gross sales of inventory, I						
		and allowances	I	<u></u>				
	h	Less: cost of goods sold						
				•				
\dashv	с	Net income or (loss) from	sales of inventory.	1				
Sn		WEDGINE GIVE		Business Code	10.110	40.440		
e ge	11 a			900099	12,118.	12,118.		
e la	b							
Miscellaneous Revenue	С							
ĕ⊤		All other revenue						
	е	Total. Add lines 11a-11d		>	12,118.			
	12	Total revenue. See instruction	ons		28,489,804.	18,121,994.	0.	702,011.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4)	organizations must complete a	all columns. All other organizations m	nust complete column (A).

Do I	Check if Schedule O contains a respon not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21		3142 313 32	устана при	
2	Grants and other assistance to domestic individuals. See Part IV, line 22	5,380,610.	5,380,610.		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	934,667.	149,545.	626,228.	158,894
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	8,613,348.	5,452,952.	1,921,572.	1,238,824
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	170,226.	132,426.	22,816.	14,984
9	Other employee benefits	674,522.	168,856.	457,710.	47,956
10	Payroll taxes	1,378,632.	1,100,242.	175,735.	102,655
11	Fees for services (nonemployees):				
а	Management	00.654		00.664	
b	Legal	82,664.		82,664.	
	Accounting	117,801.		117,801.	
d	Lobbying	1 024 062			1 024 062
е	Professional fundraising services. See Part IV, line 17	1,024,862.		24,007.	1,024,862
f	Investment management fees	24,007.		24,007.	
g	Other. (If line 11g amount exceeds 10% of line 25,	959,691.	101,372.	814,324.	43,995
40	column (A) amount, list line 11g expenses on Sch O.)	92,476.	101,372.	39,569.	52,907
12	Advertising and promotion	808,793.	539,705.	162,650.	106,438
13 14	Office expenses	843,022.	615,894.	134,594.	92,534
15	Royalties	013/0221	013/0310	131/3310	32,331
16		804,604.	289,390.	311,570.	203,644
17	Occupancy Travel	1,529,816.	1,445,233.	58,788.	25,795
18	Payments of travel or entertainment expenses			20,1001	
.0	for any federal, state, or local public officials	200 001	246 040	00.043	5 016
19	Conferences, conventions, and meetings	380,901.	346,242.	28,843.	5,816
20	Interest	7,548.		4,982.	2,566
21	Payments to affiliates	445,601.	354,171.	F2 070	20 260
22	Depreciation, depletion, and amortization	814,848.	356,880.	52,070. 436,471.	39,360 21,497
23	Insurance	014,040.	330,000.	430,471.	21,431
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	PARTICIPANT HOUSING AND	1,846,524.	1,840,534.	5,990.	0
b	BAD DEBT	242,224.	133,030.	76,694.	32,500
С	UNIFORMS	201,616.	201,253.	363.	05 450
d	MISCELLANEOUS	141,589.	15,809.	100,302.	25,478
е		110,717.	47,707.	46,271.	16,739
25	Total functional expenses. Add lines 1 through 24e	27,631,309.	18,671,851.	5,702,014.	3,257,444
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				F 000 (000

Form 990 (2020)
Part X Balance Sheet

Pa	rt X	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	1,540,410.	1	887,977
	2	Savings and temporary cash investments	1,832,790.	2	5,011,940
	3	Pledges and grants receivable, net	1,282,010.	3	1,267,204
	4	Accounts receivable, net	4,893,263.	4	3,384,463
	5	Loans and other receivables from any current or former officer, director,			
		trustee, key employee, creator or founder, substantial contributor, or 35%			
		controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined			
		under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
ţ	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use	9,138.	8	8,642
Ä	9	Prepaid expenses and deferred charges	401,783.	9	718,656
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 5,981,632.			
	b	Less: accumulated depreciation 10b 4,157,572.	3,213,017.	10c	1,824,060
	11	Investments - publicly traded securities	7,507,969.	11	9,538,119
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	90,543.	15	56,481
	16	Total assets. Add lines 1 through 15 (must equal line 33)	20,770,923.	16	22,697,542
	17	Accounts payable and accrued expenses	1,611,394.	17	1,579,989
	18	Grants payable		18	
	19	Deferred revenue	209,227.	19	213,697
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
es	22	Loans and other payables to any current or former officer, director,			
Liabilities		trustee, key employee, creator or founder, substantial contributor, or 35%			
ap		controlled entity or family member of any of these persons		22	
_	23	Secured mortgages and notes payable to unrelated third parties	3,925,150.	23	2,571,958
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X			
		of Schedule D		25	3,403,168
	26	Total liabilities. Add lines 17 through 25	7,328,664.	26	7,768,812
S		Organizations that follow FASB ASC 958, check here ▶ X			
ဥင		and complete lines 27, 28, 32, and 33.	4 200 540		
aa	27	Net assets without donor restrictions	4,329,519.	27	5,035,769
Ä	28	Net assets with donor restrictions	9,112,740.	28	9,892,961
Ĕ		Organizations that do not follow FASB ASC 958, check here			
≍ ≖		and complete lines 29 through 33.			
ts c	29	Capital stock or trust principal, or current funds		29	
sse	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated income, or other funds	10 110 050	31	14 000 500
Š	32	Total net assets or fund balances	13,442,259.	32	14,928,730
	33	Total liabilities and net assets/fund balances	20,770,923.	33	22,697,542

Form **990** (2020)

THE STUDENT CONSERVATION ASSOCIATION,

Form 990 (2020) INC. 91-0880684 Page 12

Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				X
			00.40		0.4
1	Total revenue (must equal Part VIII, column (A), line 12)	1	28,48		
2	Total expenses (must equal Part IX, column (A), line 25)	2	27,63		
3	Revenue less expenses. Subtract line 2 from line 1	3		8,4	
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	13,44		
5	Net unrealized gains (losses) on investments	5	1,69	3,6	05.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9	-1,06	5,6	29.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))				30.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
	· · · · · · · · · · · · · · · · · · ·			Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Scl	nedule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si				
	Act and OMB Circular A-133?	-	За	Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audit	-		
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b	Х	

Form **990** (2020)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

THE STUDENT CONSERVATION ASSOCIATION,

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

INC. 91-0880684 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

91-0880684 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support								
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total		
1	Gifts, grants, contributions, and								
	membership fees received. (Do not								
	include any "unusual grants.")	16,845,275.	10,667,394.	10,557,034.	10,837,806.	9,665,799.	58,573,308.		
2	Tax revenues levied for the organ-								
	ization's benefit and either paid to								
	or expended on its behalf								
3	The value of services or facilities								
	furnished by a governmental unit to								
	the organization without charge								
4	Total. Add lines 1 through 3	16,845,275.	10,667,394.	10,557,034.	10,837,806.	9,665,799.	58,573,308.		
5	The portion of total contributions								
	by each person (other than a								
	governmental unit or publicly								
	supported organization) included								
	on line 1 that exceeds 2% of the								
	amount shown on line 11,								
	column (f)						5,454,189.		
	Public support. Subtract line 5 from line 4.						53,119,119.		
	ction B. Total Support								
	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total		
7	Amounts from line 4	16,845,275.	10,667,394.	10,557,034.	10,837,806.	9,665,799.	58,573,308.		
8	Gross income from interest,								
	dividends, payments received on								
	securities loans, rents, royalties,	455 644	222 552	250 250		004 565			
	and income from similar sources	175,611.	333,568.	358,258.	247,375.	224,565.	1,339,377.		
9	Net income from unrelated business								
	activities, whether or not the								
	business is regularly carried on								
10	Other income. Do not include gain								
	or loss from the sale of capital	0.50				272 242	200 460		
	assets (Explain in Part VI.)	950.				378,212.	379,162.		
11	Total support. Add lines 7 through 10					1 1 2 5	60,291,847.		
12	Gross receipts from related activities,					· · · · · · · · · · · · · · · · · · ·	,269,802.		
13	First 5 years. If the Form 990 is for the	-	rst, second, third, t	fourth, or fifth tax	year as a section 5	501(c)(3)			
	organization, check this box and stor						<u></u>		
	ction C. Computation of Publ			. (0)		I I	88.10 %		
14	Public support percentage for 2020 (14			
15	Public support percentage from 2019					15			
16a	33 1/3% support test - 2020. If the c	· ·		,		,			
	stop here. The organization qualifies								
b	33 1/3% support test - 2019. If the d								
4-	and stop here. The organization qual								
1/a	10% -facts-and-circumstances tes	-							
	and if the organization meets the fact					-			
	meets the facts-and-circumstances to	•	•						
b	10% -facts-and-circumstances tes	_					IU% Or		
	more, and if the organization meets the		ŕ				_		
40	organization meets the facts-and-circ						_ _		
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions								

Schedule A (Form 990 or 990-EZ) 2020

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

	qualify under the tests listed b	elow, please comp	olete Part II.)				
Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7 <i>a</i>	Amounts included on lines 1, 2, and			(
	3 received from disqualified persons						
t	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 6						
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
c	Add lines 10a and 10b						
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third,	fourth, or fifth tax	year as a section	501(c)(3) organizat	tion,
	check this box and stop here						<u></u> ▶□
<u>Se</u>	ction C. Computation of Publ	ic Support Pe	rcentage				
15	Public support percentage for 2020 (line 8, column (f), c	divided by line 13,	column (f))		15	%
	Public support percentage from 2019					16	%
<u>Se</u>	ction D. Computation of Inve	stment Incom	e Percentage				
17	Investment income percentage for 20)20 (line 10c, colur	nn (f), divided by li	ne 13, column (f))		17	%
	Investment income percentage from					18	%
19a	33 1/3% support tests - 2020. If the	organization did n	ot check the box	on line 14, and lin	e 15 is more than	33 1/3%, and line	17 is not
	more than 33 1/3%, check this box a	nd stop here. The	organization quali	fies as a publicly s	supported organiza	ation	▶□
						00 4 /00/	
b	33 1/3% support tests - 2019. If the	organization did n	not check a box on	line 14 or line 19	a, and line 16 is m	ore than 33 1/3%,	and
k	33 1/3% support tests - 2019. If the line 18 is not more than 33 1/3%, che	· ·			·	·	

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
За		
3b		
3c		
4a		
4:		
4b		
4c		
10		
5a		
5b		
5c		
6		
6		
7		
-		
8		
9a		
9b		
9c		
10a		
108		
10b		
m 990 or 99	90-E <i>7</i>	2020

	rt IV Supporting Organizations (continued)	0000	<u> </u>	ige 3
га	Continued)		Vac	Nic
11	Has the organization accepted a gift or contribution from any of the following persons?		Yes	No
	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
а		11a		
h	11c below, the governing body of a supported organization? A family member of a person described in line 11a above?	11b		<u> </u>
	A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide	110		
C	detail in Part VI.	11c		
Sec	etion B. Type I Supporting Organizations	110		
	action 2. Type i capper and cigaminations		Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or		163	140
•	more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,			
	directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)			
	effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
_	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
-	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	etion D. All Type III Supporting Organizations			
	,, ,, ,,		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions))-		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in	structio	ns).	
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement,			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	За		
h	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting	g Org	anizations	i ago c
1	Check here if the organization satisfied the Integral Part Test as a qualifying	trust c	on Nov. 20, 1970 (explain in l	Part VI). See instructions.
	All other Type III non-functionally integrated supporting organizations must	comple	ete Sections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally	/ integr	ated Type III supporting org	anization (see

Schedule A (Form 990 or 990-EZ) 2020

instructions).

Par	t V	Type III Non-Functionally Integrated 509	(a)(3) Supporting Org	anizations _{(continu}	ıed)	
Secti	on D -	- Distributions		Current Year		
1	Amou	unts paid to supported organizations to accomplish exe		1		
2	Amou	unts paid to perform activity that directly furthers exemp				
	organ	nizations, in excess of income from activity		2		
3	Admii	nistrative expenses paid to accomplish exempt purpose	ns	3		
4	Amou	ints paid to acquire exempt-use assets			4	
5	Qualit	fied set-aside amounts (prior IRS approval required - pro	ovide details in Part VI)		5	
6		distributions (describe in Part VI). See instructions.	,		6	
7	Total	annual distributions. Add lines 1 through 6.			7	
8		butions to attentive supported organizations to which the	he organization is responsiv	e		
	(provi	de details in Part VI). See instructions.			8	
9	Distril	butable amount for 2020 from Section C, line 6			9	
10		3 amount divided by line 9 amount			10	
			(i)	(ii)		(iii)
Section E - Distribution Allocations (see instructions) Excess Distributions Ur					ıs	Distributable Amount for 2020
1	Distril	butable amount for 2020 from Section C, line 6				
2	Unde	rdistributions, if any, for years prior to 2020 (reason-				
	able o	cause required - explain in Part VI). See instructions.				
3	Exces	ss distributions carryover, if any, to 2020	_			
а	From	2015		1		
b	From	2016				
С	From	2017				
d	From	2018				
e	From	2019				
f	Total	of lines 3a through 3e				
g	Applie	ed to underdistributions of prior years				
h	Applie	ed to 2020 distributable amount				
i	Carry	over from 2015 not applied (see instructions)				
		ainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4		outions for 2020 from Section D,				
	line 7	: \$				
a	Applie	ed to underdistributions of prior years				
		ed to 2020 distributable amount				
С	Rema	ainder. Subtract lines 4a and 4b from line 4.				
5	Rema	aining underdistributions for years prior to 2020, if				
	any. S	Subtract lines 3g and 4a from line 2. For result greater				
		zero, explain in Part VI. See instructions.				
6		aining underdistributions for 2020. Subtract lines 3h				
		b from line 1. For result greater than zero, explain in				
		VI. See instructions.				
7		ss distributions carryover to 2021. Add lines 3j				
-	and 4	-				
8		down of line 7:				
		ss from 2016				
		ss from 2017				
		ss from 2018				
		ss from 2019				
		ss from 2020				

Schedule A (Form 990 or 990-EZ) 2020

Part V	Parl line Sec	: IV, Se 1; Part tion D,	ction A, li : IV, Secti	nes 1, 2 on D, lin	!, 3b, 3c, 4 es 2 and 3	b, 4c, 5a s; Part IV	a, 6, 9a, 9b, /, Section E	, 9c, 11a, 11 , lines 1c, 2a	o, and 11 , 2b, 3a,	c; Part IV, Sand 3b; Part	art II, line 17a or 17b; Part III, line 12; ection B, lines 1 and 2; Part IV, Section C, V, line 1; Part V, Section B, line 1e; Part V, t for any additional information.
SCHEI	DULE	Α,	PART	II,	LINE	10,	EXPLA	NATION	FOR	OTHER	INCOME:
OTHER	RING	COME	<u> </u>								
2016	AMO	JNT:	\$	950	•						
2020	AMO	JNT:	\$	378	,212.						
							1				
							7				
-											

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

• Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Nan		DENT CONSERVATIO	N ASSOCIATIO	ON, Empl	=
De		nonization is evenuet und	lar agation E01/a	or is a section EO7 a	
Pa	art I-A Complete if the or	ganization is exempt und	er section 50 I(c)	or is a section 527 o	rganization.
2	Political campaign activity expendi	tures		▶ \$	
Name of organization THE STUDENT CONSERVATION ASSOCIATION, INC. Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV. Part I-B Complete if the organization is exempt under section 501(c)(3). I Enter the amount of any excise tax incurred by the organization under section 4955 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? I the organization incurred as action 4955 tax, did it file Form 4720 for this year? I the organization incurred by the organization under section 4955 If the organization incurred by the organization or section 501(c), except section 501(c)(3). Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). I Enter the amount of the filing organization is exempt under section 501(c), except section 501(c)(3). I Enter the amount of the filing organization is exempt under organizations for section 527 exempt function activities S Total exempt function activities Total exempt function expenditures. Add lines I and 2. Enter here and on Form 1120-POL, line 170. Inter 170 Inter 170 I the organization is exempt under (EIN) of all section 527 political organizations to which the filing organization is exempt under the amount of political contributions received that were promptly and directly delivered to a separate political organizations to which the filing organization is funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization is funds. If none, enter 0. If none, enter 0.					
	-	<u> </u>			
1	Enter the amount of any excise tax	incurred by the organization und	der section 4955	▶ \$	
2	Enter the amount of any excise tax	incurred by organization manage	ers under section 4955	► \$	
					— —
4a	Was a correction made?				Yes No
b					
					(c)(3).
1	Enter the amount directly expende	d by the filing organization for se	ction 527 exempt funct	tion activities > \$	
2	Enter the amount of the filing organ	nization's funds contributed to ot	her organizations for se	ection 527	
3	·				
	line 17b			> \$	
4					
5					
					ate segregated fund or a
	political action committee (PAC). If	additional space is needed, prov	vide information in Part	IV.	
	(a) Name	(b) Address	(c) EIN	filing organization's	contributions received and promptly and directly delivered to a separate political organization.

THE STUDENT CONSERVATION ASSOCIATION,

Schedule C (Form 990 or 990-EZ) 2020 INC.

91-0880684 Page 2

Part II-A Complete if the org section 501(h)).	anization	ı is exei	npt under section	on 501(c)(3) and file	ed Form 5768 (e	election under
	tion belongs	to an affi	liated group (and list	in Part IV each affiliated	group member's nar	me, address, EIN,
expenses, and shar	e of excess	lobbying	expenditures).			
B Check ► if the filing organiza	tion checke	d box A ar	nd "limited control" p	rovisions apply.		
	ts on Lobby ditures" me		nditures ints paid or incurred	l.)	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	uence public	opinion (grassroots lobbying)			
b Total lobbying expenditures to influ	uence a legi:	slative boo	dy (direct lobbying)			
c Total lobbying expenditures (add li	nes 1a and	1b)				
d Other exempt purpose expenditure	es					
e Total exempt purpose expenditure	s (add lines	1c and 1c	l)			
f Lobbying nontaxable amount. Ente	er the amou	nt from the	e following table in bo	oth columns.		
If the amount on line 1e, column (a) o	r (b) is:	The lob	bying nontaxable an	nount is:		
Not over \$500,000		20% of	the amount on line 1	э.		
Over \$500,000 but not over \$1,000	0,000	\$100,00	0 plus 15% of the ex	cess over \$500,000.		
Over \$1,000,000 but not over \$1,5	00,000	\$175,00	0 plus 10% of the ex	cess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000	\$225,00	0 plus 5% of the exc	ess over \$1,500,000.		
Over \$17,000,000		\$1,000,0	000.			
g Grassroots nontaxable amount (en	iter 25% of l	ine 1f)				
h Subtract line 1g from line 1a. If zer	•					
i Subtract line 1f from line 1c. If zero						
j If there is an amount other than ze						
reporting section 4911 tax for this				<u></u>		Yes No
(Some organizations th	nat made a See t	section 5 the separa	ate instructions for I	t have to complete all o ines 2a through 2f.)	of the five columns	below.
	Lobby	ing Exper	nditures During 4-Ye	ear Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 20)17	(b) 2018	(c) 2019	(d) 2020	(e) Total
2a Lobbying nontaxable amount						
b Lobbying ceiling amount (150% of line 2a, column(e))						
c Total lobbying expenditures						
d Graceroote pontavable amount						
d Grassroots nontaxable amount e Grassroots ceiling amount						
(150% of line 2d, column (e))						
(10070 01 1110 24, 00141111 (0))						
f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2020

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, p	provide in Part IV a detailed description	(;	a)	(k	o)
of the lobbying activity.		Yes	No	Amo	ount
During the year, did the filing organization attempt	t to influence foreign, national, state, or				
local legislation, including any attempt to influence	e public opinion on a legislative matter				
or referendum, through the use of:					
a Volunteers?			X		
b Paid staff or management (include compensation		X			
c Media advertisements?			X		
d Mailings to members, legislators, or the public?			X		
e Publications, or published or broadcast statemer			X		
f Grants to other organizations for lobbying purpos		77	X	10	4 050
g Direct contact with legislators, their staffs, govern		X	77	104	4,952.
h Rallies, demonstrations, seminars, conventions, s			X		
			X	10	1 052
j Total. Add lines 1c through 1i			X	104	4,952.
2a Did the activities in line 1 cause the organization			Λ		
b If "Yes," enter the amount of any tax incurred und					
c If "Yes," enter the amount of any tax incurred by					
d If the filing organization incurred a section 4912 t Part III-A Complete if the organization is	ax, did it file Form 4/20 for this year?	n 501(c)	(5) or se	ction	
501(c)(6).	s exempt under section 50 f(c)(+), section) ii 30 i (c)	(5), 01 36	CUOII	
				Yes	No
1 Were substantially all (90% or more) dues receive	ed nondeductible by members?		1		
	expenditures of \$2,000 or less?				
	and political campaign activity expenditures from the				
Part III-B Complete if the organization is	s exempt under section 501(c)(4), section	on 501(c)	(5), or se	ction	l
	Part III-A, lines 1 and 2, are answered				ie 3, is
1 Dues, assessments and similar amounts from me	mbers		1		
	cal expenditures (do not include amounts of politic				
expenses for which the section 527(f) tax was	paid).				
a Current year			2a		
b Carryover from last year			2b		
c Total			2c		
3 Aggregate amount reported in section 6033(e)(1)	A) notices of nondeductible section 162(e) dues		3		
4 If notices were sent and the amount on line 2c ex	ceeds the amount on line 3, what portion of the exc	cess			
does the organization agree to carryover to the re	easonable estimate of nondeductible lobbying and p	oolitical			
expenditure next year?			4		
5 Taxable amount of lobbying and political expendi	tures (See instructions)		5		
Part IV Supplemental Information					
Provide the descriptions required for Part I-A, line 1; Pa		list); Part I	I-A, lines 1 a	and 2 (See	
instructions); and Part II-B, line 1. Also, complete this part II-B, III-III-IIII IIIIIIIIIIIIIIIIIIII					
PART II-B, LINE 1, LOBBYING	ACTIVITIES:				
AMOUNT THOUGHE CALADY AND I	DENIFICATION TO CEDCEN				
AMOUNT INCLUDES SALARY AND I	SEMBETIS FOR OUR GERSEN.				
SCHEDULE C, PART II-B					
JOE GERSEN ADVOCATED FOR LEG	GISLATION PERTAINING TO CO	RPS II	NDUSTR	Y SUPI	PORT.

Schedule C (Form 990 or 990-EZ) 2020

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

THE STUDENT CONSERVATION ASSOCIATION, INC.

Employer identification number 91-0880684

Pa	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Fund	s or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advi	sed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be	e used only
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose	e conferring
	impermissible private benefit?		Yes No
Pa	t II Conservation Easements. Complete if the org		
1	Purpose(s) of conservation easements held by the organization	ion (check all that apply).	
	Preservation of land for public use (for example, recrea	ation or education)	f a historically important land area
	Protection of natural habitat	Preservation o	f a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quality	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ructure included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 7/25/06, and not on a historic struc-	ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation ea	sement is located >	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements i		
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing cor	servation easements during the year
	<u> </u>		
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserv	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above		
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	·	
	balance sheet, and include, if applicable, the text of the foot	note to the organization's financial staten	nents that describes the
Da	organization's accounting for conservation easements.	f Art Historical Traceures or C	Othor Cimilar Assats
Pa	t III Organizations Maintaining Collections o		other Similar Assets.
	Complete if the organization answered "Yes" on Form		
та	If the organization elected, as permitted under FASB ASC 95	·	
	of art, historical treasures, or other similar assets held for pul	, , , , , , , , , , , , , , , , , , ,	•
	service, provide in Part XIII the text of the footnote to its final		
D	If the organization elected, as permitted under FASB ASC 95	· ·	
	art, historical treasures, or other similar assets held for public	exhibition, education, or research in fun	therance of public service,
	provide the following amounts relating to these items:		• •
	(i) Revenue included on Form 990, Part VIII, line 1		L A
_			
2	If the organization received or held works of art, historical tre		al gain, provide
	the following amounts required to be reported under FASB A	-	. .
a	Revenue included on Form 990, Part VIII, line 1		

	dule D (Form 990) 2020 INC.			0.11		91-08			ige 2
	t III Organizations Maintaining C							ued)	
3	Using the organization's acquisition, access	on, and other record	ls, check any of the	following that make	significant	use of its			
	collection items (check all that apply):								
а	Public exhibition	d		hange program					
b	Scholarly research	е	U Other						
С	Preservation for future generations								
4	Provide a description of the organization's control of the organization of the organiz	ollections and explai	n how they further t	he organization's ex	empt purp	ose in Par	t XIII.		
5	During the year, did the organization solicit of					_	_	_	,
	to be sold to raise funds rather than to be m						Yes		No
Pai	t IV Escrow and Custodial Arran		ete if the organization	on answered "Yes" o	n Form 990	0, Part IV,	line 9, or		
	reported an amount on Form 990, Pa	rt X, line 21.							
1a	Is the organization an agent, trustee, custod	ian or other intermed	liary for contributior	ns or other assets no	ot included	_	_	_	,
	on Form 990, Part X?					L	Yes		No
b	If "Yes," explain the arrangement in Part XIII								
							Amount		
С	Beginning balance				1c				
d	Additions during the year				1d				
е	Distributions during the year				1e				
f	Ending balance				1f				
2a	Did the organization include an amount on F	orm 990, Part X, line	21, for escrow or c	ustodial account liab	oility?	L	Yes	느	No
_	If "Yes," explain the arrangement in Part XIII.					<u></u>			
Pai	t V Endowment Funds. Complete i	f the organization an	swered "Yes" on Fo	orm 990, Part IV, line	10.				
		(a) Current year	(b) Prior year	(c) Two years back		years back	(e) Four	years	back
1a	Beginning of year balance	5,376,129.	5,582,516.	, ,		955,872.		,867,	
b	Contributions	285,678.	206,754.	269,733.	. 2	216,942.	3,	,196,	120.
С	Net investment earnings, gains, and losses	1,190,694.	-234,536.	190,404	, 7	785,374.		829,	962.
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs	254,178.	178,605.	4,902,524.	. 1	L91,632.	1,	,547,	260.
f	Administrative expenses								
g	End of year balance	6,598,323.	5,376,129.	5,324,169	9,7	766,556.	10,	,346,	677.
2	Provide the estimated percentage of the cur		e (line 1g, column (a	a)) held as:					
	Board designated or quasi-endowment	19.3300	_%						
b	Permanent endowment ► 69.2800	%							
С	Term endowment ▶ 11.3900	%							
	The percentages on lines 2a, 2b, and 2c sho	ould equal 100%.							
3a	Are there endowment funds not in the posse	ession of the organiza	ation that are held a	and administered for	the organi	zation	_		
	by:							Yes	No
	(i) Unrelated organizations						3a(i)	Х	
	(ii) Related organizations						3a(ii)		X
b	If "Yes" on line 3a(ii), are the related organization	ations listed as requir	red on Schedule R?				3b		
4	Describe in Part XIII the intended uses of the	e organization's endo	wment funds.						
Pai	t VI Land, Buildings, and Equipm	nent.							
	Complete if the organization answere	d "Yes" on Form 990), Part IV, line 11a. S	See Form 990, Part 2	K, line 10.				
	Description of property	(a) Cost or o	ther (b) Cost	or other (c)	Accumulate	ed	(d) Book	c value	Э
		basis (investn	nent) basis	(other) d	epreciation	1			
1a	Land		3	4,500.				4,5	
	Buildings				139,2		1,465		
	Leasehold improvements		17	6,334.	12,2		164	4,0	39.
	Equipment		1,16	6,054. 1,	006,0	33.	160	0,0	21.
	Other								
	. Add lines 1a through 1e. (Column (d) must e		X, column (B), line	10c.)		ightharpoonup	1,824	$\frac{1}{1},0$	<u>60.</u>

Schedule D (Form 990) 2020

THE STUDENT CONSERVATION ASSOCIATION,	222524
	880684 Page 3
Part VII Investments - Other Securities.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security) (b) Book value (c) Method of valuation: Cost or end-of-y	year market value
(1) Financial derivatives	
(2) Closely held equity interests	
(3) Other	
(A)	
(B)	
(C)	
(D)	
(E)	
(F)	
(G)	
(H) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶	
Part VIII Investments - Program Related.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.	
(a) Description of investment (b) Book value (c) Method of valuation: Cost or end-of-y	vear market value
(1)	your marker value
(1)	
(3)	
(4)	
(5) (6)	
(7)	
(8)	
(9)	
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)	
Part IX Other Assets.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.	
(a) Description	(b) Book value
(1)	.,
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	
Part X Other Liabilities.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.	
1. (a) Description of liability	(b) Book value
(1) Federal income taxes	

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	SPLIT-INTEREST AGREEMENTS	1,485,268.
(3)	CONDITIONAL ADVANCE	1,917,900.
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	3,403,168.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII... X

	THE STUDENT CONSERVATION ASSOC	IATION,		
Sche	dule D (Form 990) 2020 INC.		91-	0880684 Page
Par	t XI Reconciliation of Revenue per Audited Financial Statements V	/ith Revenue per R	eturi	า.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.			
1	Total revenue, gains, and other support per audited financial statements		1	29,577,000
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
а	Net unrealized gains (losses) on investments	1,693,605.		
b	Donated services and use of facilities	483,227.		
С	Recoveries of prior year grants 2c			
	Other (Describe in Part XIII.)			
е	Add lines 2a through 2d		2e	2,176,832
3	Subtract line 2e from line 1		3	27,400,168
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			

24,007.

5

1,089,636.

28,489,804.

27,631,309.

1,065,629

Part XII | Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

a Investment expenses not included on Form 990, Part VIII, line 7b

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)

5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. 28,090,529. Total expenses and losses per audited financial statements 1 2 Amounts included on line 1 but not on Form 990. Part IX. line 25: 483,227. a Donated services and use of facilities 2a **b** Prior year adjustments 2b 2c c Other losses d Other (Describe in Part XIII.) 483,227. e Add lines 2a through 2d 2e 27,607,302. 3 Subtract line 2e from line 1 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: 24,007. a Investment expenses not included on Form 990, Part VIII, line 7b 4a **b** Other (Describe in Part XIII.) c Add lines 4a and 4b 24,007.

Part XIII Supplemental Information.

b Other (Describe in Part XIII.)

c Add lines 4a and 4b

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ASSOCIATION ACCOUNTS FOR UNCERTAINTY IN INCOME TAXES IN ACCORDANCE
WITH ASC TOPIC, INCOME TAXES. THIS STANDARD CLARIFIES THE ACCOUNTING FOR
UNCERTAINTY IN TAX POSITIONS AND PRESCRIBES A RECOGNITION THRESHOLD AND
MEASUREMENT ATTRIBUTE FOR THE FINANCIAL STATEMENTS REGARDING A TAX
POSITION TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. THE ASSOCIATION
HAS DETERMINED THAT THERE ARE NO UNCERTAIN TAX POSITIONS WHICH QUALIFY FOR
EITHER RECOGNITION OR DISCLOSURE IN THE FINANCIAL STATEMENTS AT MARCH 31,
2021. THE ASSOCIATION'S INFORMATION RETURNS ARE SUBJECT TO EXAMINATION BY
THE FEDERAL AND STATE JURISDICTIONS.

THE STUDENT CONSERVATION ASSOCIATION,

91-0880684 Page 5 Schedule D (Form 990) 2020 INC. Part XIII Supplemental Information (continued) IMPAIRMENT LOSS SCHEDULE D, PART V, LINE 1A THERE HAVE BEEN RECLASIFICATIONS OVER BOARD DESIGNATED ENDOWMENT FUNDS WHICH AFFECTED THE BEGINNING BALANCES OF FISCAL YEARS 2018 AND 2020. AS A RESULT, THE BALANCE REPORTED ON PART V, LINE G, COLUMN (D) DOES NOT AGREE TO THE BALANCE REPORTED ON PART V, LINE 1A, COLUMN (C) AND THE BALANCE REPORTED ON PART V, LINE G, COLUMN (B) DOES NOT AGREE TO THE BALANCE REPORTED ON PART V, LINE 1A, COLUMN (A).

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE STUDENT CONSERVATION ASSOCIATION,

Employer identification number 91-0880684

INC. Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. e X Solicitation of non-government grants X Mail solicitations X Internet and email solicitations f X Solicitation of government grants Phone solicitations X In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or X Yes No key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid (iii) Did (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) have custody or control of contributions? (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) MAL WARWICK DONOR DIGITAL -Yes₄ No 1625 K ST. NW SUITE 300 DIRECT MAIL CONSULTING Х 1,150,203 1,066,345. 2,216,548 2,216,548. 1,150,203. 1 066 345. Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI WY,GU,PR,VI

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		of fundraising event contributions and gro				ots greater than \$5,000.
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through
ne			(event type)	(event type)	(total number)	col. (c))
Revenue	1	Gross receipts				
	2	Less: Contributions				
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
Se	5	Noncash prizes				
xpens	6	Rent/facility costs		4		
Direct Expenses	7	Food and beverages				
	8	Entertainment Other direct expenses				
	9 10	Other direct expenses				
		Net income summary. Subtract line 10 from li				
Pa	rt l	Gaming. Complete if the organization a	answered "Yes" on For	m 990, Part IV, line 19, or	reported more than	1
		\$15,000 on Form 990-EZ, line 6a.			•	
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
eve						
ш	1	Gross revenue		, in the second second		
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
		Other direct expenses	Yes %	Yes %	Yes %	
	6	Volunteer labor	No No	No No	No No	
	7	Direct expense summary. Add lines 2 through	n 5 in column (d)		>	
	8	Net gaming income summary. Subtract line 7	from line 1. column (d)		•	
		, , , , , , , , , , , , , , , , , , ,	, , ,		, , , , , , , , , , , , , , , , , , ,	•
9	En	ter the state(s) in which the organization condu	ucts gaming activities: _			
а	ls t	the organization licensed to conduct gaming a	ctivities in each of these	e states?		. Yes No
b	If "	No," explain:				
	_					
10-	\^/-	ere any of the organization's gaming licenses re	wokod guppandad	torminated during the tax	voor?	Yes No
		re any of the organization's gaming licenses re Yes," explain:	•	_	year :	LIES LINO
~		·, 				

THE STUDENT CONSERVATION ASSOCIATION,

Sch	nedule G (Form 990 or 990-EZ) 2020 INC. 91	-088068 <u>4</u>	Page 3
11	Does the organization conduct gaming activities with nonmembers?	Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?		☐ No
13	Indicate the percentage of gaming activity conducted in:		
á	a The organization's facility	13a	%
	b An outside facility		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name		
	Address		
15	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
ı	b If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount		
	of gaming revenue retained by the third party >\$		
(c If "Yes," enter name and address of the third party:		
	Name ▶		
	Address ▶		
40	Coming reasons information		
16	Gaming manager information:		
	Name ▶		
	Gaming manager compensation ▶ \$		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
6	a Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	······ Yes	└── No
ı	b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the	€	
Pá	organization's own exempt activities during the tax year ► \$ art IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and	Part III lines 9	9h 10h
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.		
SC	CHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAIS:	ERS:	
(1	I) NAME OF FUNDRAISER: MAL WARWICK DONOR DIGITAL		
\ <u>_</u>	I NAME OF FUNDRAISER. MAD WARWICK DONOR DIGITAL		
<u>(I</u>	1) ADDRESS OF FUNDRAISER: 1625 K ST. NW SUITE 300, WASHINGTON	, DC 20	006
_			

THE STUDENT CONSERVATION ASSOCIATION,

Schedule G	G (Form 990 or 990-EZ)	INC.	91-0880684 Page 4
Part IV	G (Form 990 or 990-EZ) Supplemental Info	mation (continued)	
		1	A
			-
			V
		· ·	

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

THE STUDENT CONSERVATION ASSOCIATION,

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

INC.							91-0880684
Part I General Information on Grants a	and Assistance						
Does the organization maintain records	to substantiate th	e amount of the grants	s or assistance, the	grantees' eligibilit	ty for the grants or ass	sistance, and the selection	on .
criteria used to award the grants or assis	stance?						X Yes No
2 Describe in Part IV the organization's pro	ocedures for moni	itoring the use of grant	funds in the Unite	d States.	4		
Part II Grants and Other Assistance to	Domestic Organ	izations and Domesti	ic Governments.	Complete if the org	anization answered "\	Yes" on Form 990, Part I	V, line 21, for any
recipient that received more than	\$5,000. Part II car	be duplicated if addit	tional space is nee	ded.			
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
2 Enter total number of section 501(c)(3) a			ne line 1 table				>
3 Enter total number of other organization	e lieted in the line	1 table					

INC.

Page 2

Part III Grants and Other Assistance to Domestic Individuals Part III can be duplicated if additional space is needed.	s. Complete if the	e organization answe	ered "Yes" on Form 9	990, Part IV, line 22.	
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
STUDENT GRANTS AND AWARDS	1392	5,380,610.	0.		PARTICIPATION AWARDS
			4		
Part IV Supplemental Information. Provide the information rec	quired in Part I, lir	ne 2; Part III, column	(b); and any other a	dditional information.	
PART I, LINE 2:					
PARTICIPANTS GO THROUGH AN APPLICA	TION AND	SELECTION	PROCESS W	HERE	
ELIGIBILITY TO PARTICIPATE IS DETE	ERMINED B	ASED ON SC	A AND PART	NER CRITERIA.	
ALL APPLICATION AND ELIGIBILITY DO	CUMENTS	ARE MAINTA	INED IN A	PARTICIPANT	
FILE. GRANT AND AWARD AMOUNTS ARE	PAID OU	T AND TRAC	KED THROUG	H THIRD PARTY	
PAY SYSTEM IN ACCORDANCE WITH THE	AGREEMEN	T BETWEEN	SCA AND TH	E FUNDING	
AGENCY.					

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Open to Public

OMB No. 1545-0047

Name of the organization

Department of the Treasury

Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

THE STUDENT CONSERVATION ASSOCIATION,

INC.

Inspection
Employer identification number

91-0880684

Questions Regarding Compensation Part I No Yes 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Personal services (such as maid, chauffeur, chef) Discretionary spending account b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain _____ 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? 3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee X Written employment contract Independent compensation consultant X Compensation survey or study X Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? X **b** Participate in or receive payment from a supplemental nonqualified retirement plan? 4b X c Participate in or receive payment from an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Х a The organization? 5a $\overline{\mathbf{x}}$ **b** Any related organization? If "Yes" on line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Х a The organization? 6a X **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III X 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Regulations section 53.4958-6(c)?

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred benefits		(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Denents	(5)(1)-(5)	reported as deferred on prior Form 990
(1) STEPHANIE MEEKS	(i)	231,390.	0.	0.	0.	1,350.		0.
PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) KAREN DAVIS	(i)	215,483.	0.	0.	0.	6,290.		0.
SVP ADVANCEMENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) BARBARA MCINTOSH	(i)	184,207.	0.	0.	0.	14,585.		0.
CHIEF COUNSEL	(ii)	0.	0.	0.	0.	0.		0.
(4) KATHLEEN BONAVIST	(i)	169,418.	0.	0.	0.	2,278.		0.
INTERIM CEO (THRU 5/14/20)	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE O

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information. TUDENT CONSERVATION ASSOCIATION, Open to Public Inspection

OMB No. 1545-0047

Employer identification number 91-0880684

Name of the organization

THE STUDENT CONSERVATION ASSOCIATION, INC.

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

ENVIRONMENT AND COMMUNITIES BY ENGAGING YOUNG PEOPLE IN HANDS-ON

SERVICE TO THE LAND.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

OTHERS

EXPENSES \$ 209,506. INCLUDING GRANTS OF \$ 38,543. REVENUE \$ 282,511.

FORM 990, PART VI, SECTION B, LINE 11B:

THE RETURN IS PREPARED BY TAX ADVISORS FROM AN ACCOUNTING FIRM WITH

INFORMATION PROVIDED BY MANAGEMENT. THE FORM 990 IS REVIEWED BY

MANAGEMENT, THE FINANCE AND AUDIT BOARD CHAIRS, AND LEGAL COUNSEL PRIOR TO

BEING DISTRIBUTED TO THE BOARD OF DIRECTORS. THE FORM 990 IS PROVIDED

ELECTRONICALLY TO ALL VOTING MEMBERS OF THE BOARD PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE STUDENT CONSERVATION ASSOCIATION'S CONFLICT OF INTEREST POLICY WAS

IMPLEMENTED TO AVOID ANY KIND OF RELATIONSHIP OR PARTICIPATION IN ANY

TRANSACTION THAT INVOLVES A CONFLICT, OR THE APPEARANCE OF A CONFLICT,

BETWEEN THE INTEREST OF THE ORGANIZATION AND AN INDIVIDUAL'S PERSONAL

INTEREST. ALL OFFICERS AND DIRECTORS ARE REQUIRED TO COMPLETE AN ANNUAL

CONFLICT OF INTEREST STATEMENT. THE CEO REVIEWS ALL EMPLOYEE STATEMENTS

AND THE BOARD CHAIR REVIEWS THOSE FOR THE DIRECTORS. THE BOARD CHAIR AND

CEO REVIEW EACH OTHERS STATEMENTS. IF A CONFLICT ARISES, AFTER DISCLOSURE

OF THE MATERIAL FACTS AS TO BOTH THE INTEREST AND THE TRANSACTION, THE

CHAIRMAN OF THE BOARD OR PRESIDENT (AS APPLICABLE) WILL DETERMINE WHETHER

Name of the organization THE STUDENT CONSERVATION ASSOCIATION, INC.

Employer identification number 91-0880684

THE TRANSACTION REQUIRES AUTHORIZATION IN ACCORDANCE WITH THE CONFLICT OF

INTEREST POLICY. DIRECTORS INVOLVED IN A POTENTIAL CONFLICT OF INTEREST

MAY NOT VOTE ON SUCH TRANSACTION.

FORM 990, PART VI, SECTION B, LINE 15:

HUMAN RESOURCES STAFF COMPILES DATA AND INFORMATION FROM INDEPENDENT

COMPENSATION VENDORS AND COMPARABILITY DATA RESULTS ARE FORWARDED TO

COUNSEL AND BOARD CHAIR FOR REVIEW. THE CHAIR RECOMMENDS COMPENSATION TO

THE EXECUTIVE COMMITTEE OR BOARD, WHICH THEN DECIDES AND APPROVES

COMPENSATION AMOUNTS. THIS PROCESS IS PERFORMED ANNUALLY AND DOCUMENTED

INTERNALLY.

HUMAN RESOURCES STAFF COMPILE MARKET SALARY INFORMATION FROM INDEPENDENT

VENDORS AND COMPARABILITY DATA. COMPENSATION AMOUNTS ARE REVIEWED ANNUALLY

BY HUMAN RESOURCES STAFF AND APPROVED BY THE CEO. DOCUMENTATION IS

INTERNAL WITHIN THE HUMAN RESOURCES DEPARTMENT.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AK,AZ,AR,CA,CO,CT,DE,DC,FL,GA,GU,HI,ID,IL,IN,IA,KS,KY,LA,ME,MD,MA,MI,MN

MS,MO,MT,NE,NV,NH,NJ,NM,NY,NC,ND,OH,OK,OR,PA,PR,RI,SC,SD,TN,TX,VI,UT,VT,VA,

WA,WV,WI,WY

FORM 990, PART VI, SECTION C, LINE 19:

FINANCIAL STATEMENTS ARE PUBLISHED ON ORGANIZATION'S WEBSITE. GOVERNING

DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE UPON REQUEST. THERE

HAVE BEEN NO CHANGES IN THE PROCESS FROM THE PRIOR YEAR.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

Schedul	e O (Form 990 o	or 990-EZ) 20	020				Pag	je 2
Name of	the organizatio	n THE	STUDENT CO	ONSERVA'	TION ASS	OCIATION,	Employer identification numb	er
IMPA	IRMENT L	oss					-1,065,62	<u>).</u>
EODM	000 DA	DM VTT	TIME 20					
FORM	990, PA	KT ALL	, LINE 2C:	i				
THIS	PROCESS	HAS N	OT CHANGEI	FROM '	THE PRIO	R YEAR.		
						4		
						_		
					X			
				1				

Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

illing or i	triis form, visit <i>www.iis.gov/e-nie-providers/e-nie-for-chan</i>	iles-ariu-ri	ion-proms.							
Autom	natic 6-Month Extension of Time. Only subm	nit origin	al (no copies needed).							
	orations required to file an income tax return other than Fo		,	os, REMIC	s, and trusts					
must us	e Form 7004 to request an extension of time to file incom	e tax retui	rns.							
Type or	Name of exempt organization or other filer, see instru	ctions.		Taxpayer	Taxpayer identification number (TIN)					
orint	THE STUDENT CONSERVATION AS		. ,							
File by the	INC.		91-0880684							
due date fo iling your eturn. See	1 1310 N COURTHOUSE ROAD NO									
nstructions										
Enter th	e Return Code for the return that this application is for (file	e a separa	ate application for each return)			0 1				
Applica	tion	Return	Application	pplication						
ls For		Code	Is For							
Form 99	0 or Form 990-EZ	01	Form 990-T (corporation)	ation)						
Form 99	0-BL	02	Form 1041-A	orm 1041-A						
	'20 (individual)	03	Form 4720 (other than individual)	10						
Form 99		04	Form 5227							
	0-T (sec. 401(a) or 408(a) trust)	05	Form 6069							
Form 99	0-T (trust other than above) NOORDIN MOLOO	06	Form 8870 12							
Telep	cooks are in the care of \blacktriangleright 1310 N COURTHOUND Shone No. \blacktriangleright 603-543-1700 organization does not have an office or place of business is for a Group Return, enter the organization's four digit	s in the Ur Group Exe	Fax No. ited States, check this boxemption Number (GEN) I	f this is fo	r the whole group, o	check this				
th	the organization named above. The extension is for the organization's return for: Calendar year or X tax year beginning APR 1, 2020, and ending MAR 31, 2021									
L	Change in accounting period									
	this application is for Forms 990-BL, 990-PF, 990-T, 4720,	, or 6069,	enter the tentative tax, less			Λ				
_	ny nonrefundable credits. See instructions.	3a	\$	0.						
	this application is for Forms 990-PF, 990-T, 4720, or 6069		6	0.						
_	stimated tax payments made. Include any prior year overp			3b	\$					
	alance due. Subtract line 3b from line 3a. Include your pa sing EFTPS (Electronic Federal Tax Payment System). See	3c	\$	0.						
	is If you are going to make an electronic funds withdrawal				•					
nstructi	, ,	(anoor de		00 LO ai	7 51111 507 5 20 10	paymont				

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2020)